

# CHAMBER CHATTER

Middletown Chamber of Commerce



ISSUE 145

SEPTEMBER 26, 2023

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Laura Wright, Executive Director  
(502) 245-0404  
Laura@MiddletownChamberky.com  
11803 Old Shelbyville Road  
P.O. Box 43546  
Louisville, KY 40253

## CONTACT THE CHAMBER

<https://middletownchamberky.com/contact/>

## MEMBER TO MEMBER DISCOUNTS

<https://middletownchamberky.com/member-to-member-discounts/>

## MEMBER INCENTIVE PROGRAM

<https://middletownchamberky.com/member-incentive-program/>

## BUSINESS DIRECTORY

<https://middletownchamberky.com/business-directory/>

## JOB BOARD

<https://middletownchamberky.com/category/news/>

## EVENTS CALENDAR

<https://middletownchamberky.com/events-calendar/>

## WEEKLY CHAMBER CHATTER

<https://middletownchamberky.com/chamber-chatter/>

## MONTHLY CHAMBERLINK NEWSLETTER

<https://middletownchamberky.com/newsletter/>

## PHOTOS & VIDEOS

<https://middletownchamberky.com/photos/>

# CHAMBER RESOURCE LINKS

## WEBSITE HOME

<https://middletownchamberky.com/>





## MIDDLETOWN BUSINESS LICENSE AND OCCUPATIONAL TAX UPDATE

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Thursday, September 27, 2023  
9:30am and 2pm at 11803 Old Shelbyville Road

Come learn how to register your business and meet our new OCC  
Tax Specialist!

This is in conjunction with the City of Middletown and the  
Middletown Chamber of Commerce.



# JOIN US!



## CHAMBER HAPPY HOUR

**DATE  
CHANGE**

~~Thursday, September 28th,~~  
Wednesday, September 27th  
4:30pm-6:30pm



**CASH BAR & FREE APPETIZERS!**

**BRING LOTS OF BUSINESS CARDS FOR NETWORKING.**

**GUESTS ARE ENCOURAGED TO ATTEND!**

RSVP TO LAURA AT 502-245-0404 OR [LAURA@MIDDLETOWNCHAMBERKY.COM](mailto:LAURA@MIDDLETOWNCHAMBERKY.COM)



# SAVE THE DATE!

JOIN US FOR THE NEXT...



## MEGA

## networking

## EVENT

WEDNESDAY  
OCTOBER 4TH

5:00 PM - 7:00 PM



3rd Turn Oldham Gardens  
6302 Old Lagrange Rd, Crestwood, KY 40014

**WE ARE LOOKING FOR SPONSORS FOR THIS EVENT!**  
**CALL YOUR CHAMBER REPRESENTATIVE TO LEARN MORE!**



# WELCOME NEW MEMBERS!

NAME	BUSINESS	ADDRESS	CONTACT
KAREN KUSTER	ARBONNE	LOUISVILLE, KY	502-418-9189 KUSTERKAREN682@GMAIL.COM WWW.ARBONNE.COM
TIANTE HARRIS	FUCHS FAMILY DENTAL	305 MIDDLETOWN PARK PLACE, SUITE A LOUISVILLE, KY 40243	502-253-0008 FUCHSFAMILYDENTALCARE@GMAIL.COM WWW.FUCHSDENTAL.NET
DANIEL PRESTON, AIA	STUDIO ARCHON, LLC	100 CHEROKEE RD, SUITE 104 LOUISVILLE, KY 40204	502-384-2924 DPRESTON@STUDIOARCHON.NET WWW.STUDIOARCHON.NET
ROBERT REED	BUDGET BUSINESS SERVICE INC	315 N ENGLISH STATION RD LOUISVILLE, KY 40223	502-968-8406 TOM@BUDGETBUSINESSSERVICE.COM WWW.BUDGETBUSINESSSERVICE.COM
JOHN RICKERT	SOUTHWEST FUNDING	105 DAVENTRY LN, SUITE 104 LOUISVILLE, KY 40223	502-417-2192 FOUNDATIONFINANCIALMORTGAGE@GMAIL.COM WWW.SOUTHWESTFUNDING.COM
ANDY ROGERS	FIRST FINANCIAL BANK	13704 SHELBYVILLE RD LOUISVILLE, KY 40245	502-891-0100 ANDY.ROGERS@BANKATFIST.COM WWW.BANKATFIRST.COM
ELLEN SARTIN	ZENBUSINESS	5511 PARKCREST DR, SUITE 103 AUSTIN, TX 78731	512-765-4985 OUTREACH@ZENBUSINESS.COM WWW.ZENBUSINESS.COM
SCOTT WALSH	MAIN EVENT ENTERTAINMENT	12500 SYCAMORE STATION PL LOUISVILLE, KY 40299	502-240-5555 SCOTT.WALSH@MAINEVENTL.COM WWW.MAINEVENT.COM
ROSA MONTANO	MONTANO'S COLLECTION	11714 OLD SHELBYVILLE RD, SUITE C LOUISVILLE, KY 40243	502-416-8295 FRISMONT@LIVE.COM
LAURA	INDIVIDUAL	LOUISVILLE, KY	502-744-3318 LAURACLHOUN@HOTMAIL.COM

# RIBBON CUTTINGS

YOU'RE INVITED TO OUR

## Grand Opening

THURSDAY  
SEPTEMBER 28TH  
11 AM - 3 PM

RIBBON CUTTING @ 12 PM

LIVE DRAWING FOR A  
\$4,000 ALL-INCLUSIVE  
PUNTA CANA VACATION

SPIN TO WIN  
FOOD TRUCK  
DESSERT BAR & MORE

13903 PROMENADE GREEN WAY  
LOUISVILLE, KY 40245



### MEDIA ADVISORY

For immediate release

Contact: Susan Smith  
502.499.4806

Susan.Smith@pebo.com

### Peoples Bank Hosts 2 Ribbon Cuttings to Celebrate Entering Louisville Market

- Who:** Peoples Bank and members of the community will be joined by local officials
- When:** Friday, September 29 at 8:30 a.m. (East Point) & 10 a.m. (St. Matthews)
- Where:** **Peoples Bank East Point:** 2500 Eastpoint Pkwy, Louisville, KY 40223  
**Peoples Bank St. Matthews:** 4304 Shelbyville Rd, Louisville, KY 40207
- What:** Peoples Bank will celebrate its entrance into the Louisville Market with a ribbon cutting at its two Jefferson County locations.

On May 1, 2023, Peoples Bancorp announced that it had completed its acquisition of Limestone Bancorp, Inc. effective as of April 30, 2023. Peoples Bank now has 45 locations in the Commonwealth.

Peoples Bank is an award-winning community bank recognized by Newsweek as one of America's Best Banks 2023 and by American Banker as a Best Bank to Work For in 2021 and 2022. Peoples Bank is one of the largest 200 banks in the United States with \$8.8 billion in total assets with 132 full-service bank branches in Ohio, Kentucky, West Virginia, Virginia, Washington D.C. and Maryland.

The public is invited to stop by & enjoy the Ribbon Cutting Ceremony with our Peoples Bank team!

#### **About Peoples Bank**

**Peoples Bancorp Inc.** ("Peoples", Nasdaq: PEBO) is a diversified financial services holding company that makes available a complete line of banking, trust and investment, insurance, premium financing and equipment leasing solutions through its subsidiaries. Peoples has been headquartered in Marietta, Ohio since 1902. Peoples had \$8.8 billion in total assets and 150 locations as of June 30, 2023. Peoples Bank operates 132 full-service Peoples Bank branches in Ohio, Kentucky, West Virginia, Virginia, Washington D.C. and Maryland. Peoples' vision is to be the Best Community Bank in America.

Peoples is a member of the Russell 3000 index of U.S. publicly-traded companies. Peoples offers services through Peoples Bank (which includes the divisions of Peoples Investment Services, Peoples Premium Finance and North Star Leasing), Peoples Insurance Agency, LLC and Vantage Financial LLC.

To learn more about Peoples Bank, visit [pebo.com](https://www.pebo.com)

# UPCOMING CHAMBER EVENTS

**WHEN:**  
TUESDAY,  
9/26/23  
12:00-1:00PM




**A SMALL GROUP WHOSE SUM IS > ITS PARTS**

**WHAT: SEPTEMBER SENIOR SYNERGY MEETING**  
*Pink Lady Insurance*  
Rhoda Faller  
An Independent Agent

**SPEAKER TOPIC:**  
How can we help our older clients, family and friends avoid being a target of SCAMS, FRAUD, & IDENTITY THEFT.

**IF YOUR BUSINESS HAS ANYTHING TO DO WITH SERVING SENIOR CITIZENS... PLEASE JOIN US!**

**WHERE:**  
EASTERN AREA COMMUNITY MINISTRIES  
9104 Westport Rd  
Louisville, KY 40242

\*\*Eastern Area Community Ministries has generously agreed to provide lunch for those in attendance. Please RSVP to [laura@middletownchamberky.com](mailto:laura@middletownchamberky.com).

**COFFEE CHIT CHAT WITH THE CHAMBER**

*You're Invited!!*




**HOST: KEVIN ELKINS**  
**CONNORS STEAK & SEAFOOD**  
615 S Hurstbourne Pkwy  
Louisville, KY 40222

# YOU'RE INVITED!



**THURSDAY**  
**SEPTEMBER 28, 2023**  
**11:30-1:00PM**

\*For the cost of your own lunch:  
**Network Network Network**

- Make friends & connections
- Attend whenever you can
- Everyone is welcome
- Enjoy monthly lunches at different area restaurants
- Bring your business cards
- Please RSVP so we know how many seats to set



**SUBWAY - MIDDLETOWN**  
**12565 SHELBYVILLE RD**  
**LOUISVILLE, KY 40243**

**\* PURCHASE YOUR OWN LUNCH \***

Registration is not available online.  
Please call Laura Wright at (502) 245-0404 or e-mail her at [laura@middletownchamberky.com](mailto:laura@middletownchamberky.com).





ZG | zoomgroup

Invites YOU  
to join US  
for the

GRAND OPENING

of OUR  
Second Location

ZG | CAMPUS 4545

StudioWorkZ  
and Art Gallery

Thursday, September 28, 2023

Open House 4:30 PM – 7:30 PM

**Ribbon Cutting Ceremonies**  
**5:00 PM**

Deputy Mayor Barbara Sexton Smith  
Jeffersontown Chamber of Commerce  
GU

Zoom Group Board of Directors

Location  
4545 Taylorsville Road  
Louisville, KY 40220

R.S.V.P. [khope@zoomgroup.org](mailto:khope@zoomgroup.org)

ZG | zoomgroup

# BETTER BUSINESS BUREAU

## SEPT & OCT EVENTS



Join us for a FUN  
**BBB Networking Event!**  
HOSTED AND SPONSORED BY  
BBB ACCREDITED BUSINESS



**Wednesday, September 27th**  
5-7pm

*The team at Fleet Doc will be hosting us  
for an evening of...*

**FREE FOOD—FREE DRINKS—DOOR PRIZES—  
and NETWORKING** with other business leaders who  
support our mission to advance an ethical marketplace!

\*Kindly RSVP your attendance by emailing [ksweazy@ky-in.bbb.org](mailto:ksweazy@ky-in.bbb.org)

**FLEET DOC— RICHMOND LOCATION**  
**(859) 267-1205**  
123 N. Keeneland Dr., Richmond, KY 40475



**Shredding and Electronic  
Recycling Event**  
Help Prevent Identity Theft

Join BBB®, RML Shredding, River Metals Recycling, WHAS11, and Kroger to  
shred your documents (up to four boxes) and recycle your electronics.

Date: Saturday, September 30, 2023  
Time: 7:00am - 12:00pm  
Where: Middletown Kroger  
12501 Shelbyville Rd, Louisville

Documents for Shredding Should Include:

- Bank account numbers
- Social security numbers
- Birth dates
- Pin numbers
- Other personal information

Items Available for Recycling

- Cell phones & batteries
- Circuit boards
- Copper yokes
- CPU chips
- DVD/CD drives
- Hard drives
- Laptops and batteries
- Memory devices
- Networking equipment
- Power supply cables

Standard size paper clips and staples attached to documents are acceptable.  
NO CARDBOARD PLEASE.

**DONATIONS APPRECIATED! Proceeds go to BBB Consumer Education Fund's support of scam prevention programs, BBB Charity Review program, student scholarships, and more!**

For more information, contact 502.588.0037 or [lcalhoun@ky-in.bbb.org](mailto:lcalhoun@ky-in.bbb.org)



**2023 BBB®  
CLAY SHOOT**

Proceeds benefit BBB Consumer Education Fund, a 501(c)3 organization. From high school scholarship programs to community presentations to free shred-and-recycle events and more, the Consumer Education Fund prepares young people for success in today's global economy and arms consumers of all ages with the knowledge and confidence to protect themselves against scams and bad business practices.



**OCTOBER 27TH, 2023**

**JEFFERSON GUN CLUB**  
660 GUN CLUB ROAD  
BROOKS, KY 40109

For sponsorship and vendor opportunities, or to sign up today, contact Laura Calhoun at 502.588.0037 or [lcalhoun@ky-in.bbb.org](mailto:lcalhoun@ky-in.bbb.org)

# SEPTEMBER 28TH:



CELEBRATING  
**WOMEN'S  
HEALTH &  
FITNESS AT  
HOTWORX!**

 **SEPTEMBER 28**  **11AM - 8PM**

Stop in and out all day during staffed hours

Join us at HOTWORX as we celebrate National Women's Health & Fitness Day! It's time to prioritize your well-being, embrace your strength, and connect with a community of like-minded women dedicated to living a healthy and active lifestyle.

- + New Members that join today will receive complimentary goodie bags filled with lots of fun!
- + Enjoy 10% off of your favorite HOTWORX Merchandise item!

**HOTWORX**

HOTWORX LOUISVILLE (MIDDLETOWN) // (502) 690-3975  
12545 SHELBYVILLE RD., LOUISVILLE, KY 40243



# FUNDRAISING

»» *Support* ««

**THE GRAND SENIOR LIVING'S  
ALZHEIMER'S WALK TEAM  
THURSDAY, SEPTEMBER 28  
4PM-9PM**

**10%**  
**DONATION NIGHT**  
for **The Grand Senior Living's  
Alzheimer's Walk Team.**

Present this flyer at the Louisville (Middletown) location and Texas Roadhouse will donate **10%** of your total food purchases to **The Grand Senior Living's Alzheimer's Walk Team!**

**502-253-0085**  
**13321 SHELBYVILLE ROAD**  
**LOUISVILLE, KY**





SAINT MARY'S CENTER



## CAR – TRUCK- BIKE SHOW

Sunday, October 1st

*Rain Date October 8th*

11750 Shelbyville Road

Sponsored By

**Waky**  
103.5m 106.3m  
104.5m 100.5m 620m



Show Time: 11:00-4:00  
Cut off to registration : 1:00  
Awards Ceremony: 3:30

**Location:**  
Village Square Shopping Plaza  
11750 Shelbyville Road

Multiple Show Awards

Raffles

Door Prizes

Entry Fee  
\$20.00

50/50

DJ Music

Refreshments Available

For more information please  
contact:  
Bill Bond  
(502) 724-4728

Gary Edelen  
(502) 592-5835

*All proceeds will go to benefit The Saint Mary Center, a 501(c)(3) Corporation*

St. Mary's Center is a non-profit, 501(c)(3) organization, serving adults with developmental and intellectual disabilities from Louisville and surrounding areas. For 30 years, St. Mary's Center has provided vocational, independent living, academic, and social skills to program participants.

GET SPOOKY WITH US



BEEUTIFUL BY DESIGN

WWW.BEEUTIFULBYDESIGN.COM

SEPTEMBER 30TH

10-4





# DOUGLASS HILLS!

## *Douglass Hills Celebrates 50 Years!*

LIVE MUSIC BY SOUL KITCHEN  
VENDORS - GAMES  
FOOD - KIDS ACTIVITIES

**BECOME A VENDOR TODAY!**

DO YOU HAVE A UNIQUE PRODUCT OR BUSINESS YOU WANT TO SHARE WITH THE COMMUNITY? THIS IS AN EXCELLENT OPPORTUNITY TO REACH OUT TO NEW CUSTOMERS AND CONNECT WITH DH RESIDENTS. CONTACT: [DOUGLASSHILLSEVENTS@GMAIL.COM](mailto:DOUGLASSHILLSEVENTS@GMAIL.COM) FOR MORE INFORMATION.

WARREN WALKER PARK  
501 GATEHOUSE LANE

**OCTOBER 7TH, 11:00AM - 3:PM**

YOU'RE INVITED TO  
*Douglass Hills*

**50th**  
*birthday celebration*



Saturday  
October 7th  
11:00-3:00  
Warren Walker Park  
Live Music  
Vendor Market  
Selfie Station  
Raffles  
DH History & Time Machine  
Birthday Cupcakes  
Food Trucks  
Kids Activities

*Come be a part of history!*

For more information contact Jennie at  
[douglasshillsevents@gmail.com](mailto:douglasshillsevents@gmail.com)



## Don't Settle for Par When it Comes to Your Cybersecurity!



**Real solutions, tailored to your business.**

You are cordially invited to enjoy a delicious lunch with Unified and our partners for a discussion on Cybersecurity and Disaster Recovery on Wednesday, October 11<sup>th</sup>.

### Recent Statistics on Cybersecurity\*:

- ❖ Average cost of a ransomware attack projection: \$11.5M in 2023
- ❖ Over 60% of businesses that experience a cyber attack close their doors within six months
- ❖ Cybercrime will cost businesses an estimated \$10.5 trillion annually in 2023
- ❖ 91% of cyber attacks begin with spear-phishing email
- ❖ 60% of organizations do not have a cybersecurity response plan

\*Statistics from Truefort.com

*Following the event, please join us for an 18-hole putting green game on the Wit's End!*



*This course was inspired from the Himalaya Mountains. It will only take about an hour to play! Sign up when you register.*

**Click here to join us for Lunch and to Learn about Disaster Recovery and Cybersecurity**

**October 11th, 11:30am – 1:30pm  
Woodhaven Country Club – Patio Room  
7200 Woodhaven Road**



# THE GRAND



## Pick Your Poison

Thursday, October 12th 3:00pm-5:00pm

Join us at The Grand for a spooktacular afternoon of networking!  
Enjoy Halloween themed cocktails, refreshments, and door prizes!  
Wear your masks and bring your broomsticks - there will be a prize for best costume!



A CIVITAS MANAGED COMMUNITY

Call/Text to RSVP

(502) 269-2678

9300 Civic Way, Prospect, KY 40059

[www.TheGrand-SL.com](http://www.TheGrand-SL.com)

FACILITY ID # 101352   

INDEPENDENT LIVING • PERSONAL CARE • MEMORY CARE



## Trunk or Treat at The Grand!

Tuesday, October 24th 6:00pm-7:30pm

Join us for Trunk or Treat in the parking lot at The Grand Senior Living!  
Best trunk contest, music, and more!  
Costumes encouraged! Don't forget your treat bucket!

Want to get your business name in front of residents/families of Norton Commons?  
\$20 per car or vendor table! Costumes and decorations encouraged - there will be a contest and prizes! Spaces will fill quick as there is limited availability. Don't miss out on the fun and book your spot ASAP!

All proceeds will benefit SPARC Hope - Single Parent Resource Center



A CIVITAS MANAGED COMMUNITY

Call/Text

(502) 269-2678

9300 Civic Way, Prospect, KY 40059

[www.TheGrand-SL.com](http://www.TheGrand-SL.com)

FACILITY ID # 101352   

INDEPENDENT LIVING • PERSONAL CARE • MEMORY CARE

# OCTOBER EVENTS

Invitation  
5TH ANNIVERSARY PARTY  
**502 HEMP**  
**WELLNESS CENTER**

10/18/23

201 MOSER RD. B, LOUISVILLE, KY 40223

COME CELEBRATE OUR 5TH ANNIVERSARY  
ALL DAY WITH US. RIBBON CUTTING AT  
11:30AM, SPECIAL PRICING, DOOR PRIZES,  
FOOD AND GIVEAWAYS.

[www.502hemp.com](http://www.502hemp.com)





# MEMBER TO MEMBER DISCOUNTS, ADS & INFO

## HALLOWEEN COSTUME DRIVE



Not a trick, but a treat

General & cosmetic dentistry • Same-day crowns  
ZOOM!® whitening • Invisalign® • Veneers • Dental implants

## GIVE YOUR FAMILY BRIGHT, BEAUTIFUL SMILES WITH

*healthy teeth & gums!*

CREATING STUNNING SMILES FOR OVER 30 YEARS!

Dr. Tom Fuchs, DMD

### NO INSURANCE? NO PROBLEM!

Join the Fuchs Family Discount Plan!

- No Waiting Periods & No Yearly Maximum
- Free Exams and X-rays
- \$20 Cleaning
- 30-50% off most other dental services



SCAN  
HERE  
to learn  
more!

Call today to schedule an appointment!  
**502-200-2358**  
[www.fuchsdental.net](http://www.fuchsdental.net)



Allow us to introduce the newest  
addition to our team:

## Dr. Celina Keehan, DMD

Now accepting new patients!

SPECIAL OFFER FOR NEW PATIENTS

# \$99

Includes a comprehensive  
exam, cleaning, and X-rays

New patients only. Cannot be used with insurance.  
Offer expires 30 days from mail date.




**COMPASS**  
Christian Church

# Church in the Woods

@ BLACK ACRE STATE NATURE PRESERVE

**Sundays on Sept. 17 & 24 and Oct. 1 & 8**  
**Starting at 10:30 a.m.**

Scan for more information →






**Can help you protect your business from cyber attacks.**

### Bad Password Practices

- Saving passwords on Post-its or easy to access files.
- Using the same password for every account.
- Using easy to guess passwords (child's name, "123456").
- Sharing passwords.
- Sending passwords over email.

### Best Password Practice

- Use only strong, complex passwords.
- Unique passwords for each account.

USE A PASSWORD MANAGER.

**Small business are a big target for cyber-attacks, weak passwords and loose password practices are a big reason for these breaches.**

## SEPTEMBER Specials





- \$75 OFF Eyebrows**

\$75 Off Eyebrow Permanent Makeup with Chesneye, Justin, Lyndsey, and Malyn
- Wax Wednesdays**

  - Book a Brazilian and get an Underarm Wax for FREE.
  - 1/2 OFF V-Facial Add On
- Sierra/Cheyennes Favos**

Leaf Flower Products: Buy One Get One 1/2 Shampoos, Conditioners, Curl Defining Cream, Frizz Remedy, CBD Phyto-Molecular Oil, 7 Minute Blowout

PCAskin Acne Gel: \$50 (Reg. \$60)

**BOOK NOW**

502-747-7878

www.sagebeautyaesthetics.com

sagebeautyaesthetics@gmail.com

## LOOKING TO ADVERTISE YOUR BUSINESS?

**LOOK NO FURTHER.**

We mail over 38,000 copies to homeowners and businesses every month.

As a chamber member, you'll receive 50% OFF your first ad.

For more information, call (502) 407-0185.

**JEFFERSONTOWN**  
MAGAZINE

**MIDDLETOWN**  
MAGAZINE

**ST. MATTHEWS**  
MAGAZINE





## Flexible financing for all your mortgage needs

Whether you want to buy, build, renovate, refinance or take cash out of a home, Quin Bernhardt of Draper and Kramer Mortgage Corp. is the local mortgage expert who can help.

Scan the code to download the **DK Xpress™** app and apply today!




- **Bank statement loans:** qualify using bank statements instead of tax returns
- **DSCR program:** finance investment properties using rental income to qualify
- **Renovation loans:** fund the renovation of your current home or your next purchase
- **Reverse mortgage:** stop mortgage payments and take cash out for those age 62+
- **And much more!**

**Contact Quin today with any of your mortgage needs!**



**Quin Bernhardt**  
NMLS ID #201178  
Area Manager

502-418-9797

quin@dkmortgage.com  
quinbernhardt.com

9850 Von Allmen Court, Suite 201  
Louisville, KY 40241


 Quin Bernhardt (NMLS ID #201178 CA, FL, IN, KY, TN) is an agent of Draper and Kramer Mortgage Corp. (NMLS ID #2551 www.nmlsconsumeraccess.org) an Illinois Residential Mortgage Licensee located at 1431 Quin Place, Suite 200, Downers Grove, IL 60515, 800-371-3100, CA. Licensed by the Department of Financial Protection and Innovation under the California Residential Mortgage Lending Act, License No. 4130680. Quin's office phone number: 502-206-3111. © 2023 Draper and Kramer Mortgage Corp. All Rights Reserved. 04689-03 7/23.